



Point of Contact (POC)/Title: Charlene Thompson, President/CEO

Phone: 516-425-5852

Email: CThompson@ThompsonEDS.com

CAPABILITIES STATEMENT

Company Cage Code: 6Q268

DUNS No.: 078421288

Business Certifications:

- Section 3 Business Concern*
 - HUD Certified SPECIALIST in HOME Regulations
 - HUD Certified SPECIALIST in HOME Administration
 - National Association for Continuing/Community Education – Certified Community Educator
 - Minority-Owned Business*
 - Women-Owned Business*
 - Economically Disadvantaged Women-Owned Small Business+
 - Small Disadvantaged Business+
- *Certified by Nassau County and New York State
+Certifications Pending

North American Industry Classification System (NAICS) Codes:

- 541611 - Administrative Management and General Management Consulting Services
- 541690 - Economic Consulting Services
- 611430 - Professional and Management Development Training
- 925110 - Administration of Housing Programs
- 925129 - Administration of Urban Planning and Community and Rural Development
- 926110 - Administration of General Economic Programs

Product Service Codes (PSC):

- AK16 - R&D-Housing: Housing (Management/Support)
- B522 - Special Studies/Analysis – Legal
- B545 - Special Studies/Analysis – Housing/Community Development
- R406 - Support-Professional: Policy Review/Development
- R408 - Support – Professional: Program Management/Support
- R799 - Support – Management: Other
- U001 - Educational/Training – Lectures
- U003 - Educational/Training – Seminars

New York State DMWBE Certification Codes:

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| 136 – Contract Compliance Consultant | 2307 – Housing Consultant |
| 548 – Regulatory Compliance | 2356 – Grant Writing |
| 2127 – Government Relations | 2382 – Public Speaking |
| 2175 – Training Consultant | 2730 – Consultant-Government Housing Programs |



Company Description:

Thompson Economic Development Services, LLC (“TEDS”) provides comprehensive consulting services to municipalities, developers, institutional, academic, public, private and nonprofit organizations undertaking and/or managing housing, business, economic and community development projects. Services include grant writing, project development assistance and professional training for residential, commercial, institutional, academic, public and nonprofit entities utilizing private investments and/or public funding. The firm has successfully secured grant funding from federal, state and private sources to support economic and community development efforts for its clients. The firm also works with grant recipients to ensure proper grant administration and reporting compliance.

TEDS has assembled a team of *Strategic Partners* to provide additional economic development services including, but not limited to: small business development, housing counseling, foreclosure intervention, single and multifamily housing development, and property management.

Company Principal:

Charlene Thompson, Esq., company President and CEO, has been a practicing attorney since 1995. Ms. Thompson has a wealth of experience in government relations, grant writing and administration providing customized services to municipal, private and nonprofit clients of all sizes. Ms. Thompson authored and/or administered every aspect of several key grant programs for Nassau County, New York during her eight-year tenure in the Office of Housing and Intergovernmental Affairs (now known as the Office of Community Development). Ms. Thompson’s practical experiences in the legal, private, nonprofit, academic, and government industries gives her unique insight as to how resources from each can be leveraged to strengthen mutually beneficial economic development initiatives.

Ms. Thompson earned a B.S. Degree from the College of William and Mary in 1988 and a J.D. from Howard University School of Law in 1994. She has been qualified by the U.S. Office of Housing and Urban Development as a Certified *Specialist* in Regulations and Administration of the HOME Investment Partnership Program.

References:

<u>Company</u>	<u>Point of Contact</u>	<u>Contact No.</u>
NYS Office of Fair Housing & Equal Opportunity	Wanda Graham	(212)872-0393
NYS Employee Assistance Program	Annemarie Adams	(518)486-9769
Hofstra University, Business Development Center	Judith Tyne	(516)463-5285
Dennison Associates, Inc.	Michael Doaks	(202)872-6801
Incorporated Village of Hempstead Housing Authority	Rosemary Olsen	(516)489-8500
United Way of Long Island	Theresa Regnante	(631)940-3700
Long Island Housing Partnership	Peter Elkowitz	(631)435-4710